

MANUFACTURING 101

LESSON # 1

IT'S ALL ABOUT RESULTS!

LESSON # 2

SEE LESSON # 1

It's simple math: **RESULTS = RELEVANCE**

Operations management holds you accountable to THEIR results. We understand that. In fact, we agree with it.

At The Business of Winning, we know manufacturing.

Our award-winning training methodology was born on a factory floor during one of North America's most successful implementations of lean manufacturing.

Whether your operations are fighting to **reduce costs**, **boost production** or **improve quality**, we can help your teams achieve greater results faster.

We'll support you with an integrated approach to

- Team Building
- Lean Manufacturing Implementation, and
- Performance Management

Contact us to see how we can help you deliver bottom-line results that matter.

We don't do group hugs. We don't swing from trees. We simply get results.

Afterall, who can afford to be irrelevant?



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Winning Where it Matters Most

A Unique Training Program for Manufacturing Teams

This highly effective seminar integrates team building with goal-setting, process measurement, action planning and execution for manufacturing organizations of all types and sizes. All of the development activities are directly relevant to real-world improvements in this unique program.

Program Purpose:

Leveraging techniques proven on the factory floor, this program is designed to:

- Build teamwork in support of achieving lean manufacturing and other mission critical initiatives
- Teach participants how to overcome real-world obstacles to championship performance
- Drive bottom-line results directly related to your organization's specific goals

Audience:

This program is available for either intact teams or for groups comprised of team leadership. Both audiences will benefit from customized versions of this focused, results-oriented program. Ideal class sizes range from 15 to 30 participants.

Program Structure:

Teams will be tackling actual challenges that impact their work teams over the course of two days. We recommend that the two day program is divided into four, half-day sessions. This structure maximizes the participants' ability to practice new skills in real-world setting, as well as to get feedback and targeted reinforcement.

Each session incorporates an engaging group simulation as well as a "back on the job" exercise. In the skill building modules, a four-phased targeted exercise that simulates factory situations is utilized. The teams will then focus their new skills on tackling a chosen problem facing them back on the job.

Key Learning Modules:

Throughout all modules, proven lean manufacturing systems and strategies will be reinforced.

A Vision of Teamwork The introductory module sets the stage with a focus on world-class teamwork.

Build and Focus on the Game Plan The foundational Game Plan Pyramid is explored and applied.

Develop the Players and their Roles Support needs regarding environment, skills, motivation and team cooperation are identified in the context of the group simulation and your organization's targets.

World Class Execution Using proven techniques, we address best practices for learning from both execution successes and failures. Participants will complete and get feedback on personal action plans.